

Rome, Italy • 16/01/1999 • +39 3391329026 • [Edoardoterra.job@gmail.com](mailto:Edoardoterra.job@gmail.com) • [My LinkedIn](#)

**PROFESSIONAL SUMMARY.** Quantitative finance graduate with hands-on experience in financial automation, data analysis, and AI applications in banking. Strong academic background with two MSc degrees and international study experience. Passionate about applying advanced modeling techniques to solve real-world economic and financial challenges

**ACADEMIC AND PERSONAL INTERESTS.** Quantitative Finance and Financial Modelling • Econometrics • Project Management • AI and ML for Finance • Risk Management • Financial Accounting • Statistical Analysis • Stochastic Processes • Asset Management

## EDUCATION

**MSc in Financial Risk and Data Analysis** - Sapienza University – Rome, Italy • 01.23 – 03.25 | Final Grade: 108/110

**MSc in Money and Finance (Exchange Program)** - Goethe-Universität – Frankfurt, Germany • 04.24 – 08.24

**ARPM Boot Camp** - New York University – Online / New York, USA • 10.23 – 10.23 | 100%

**Winter School – International Finance** - Audencia Business School – Nantes, France • 01.23 – 01.23 | Grade: A -

**MSc in Finance** - Luiss University – Rome, Italy • 09.21 – 12.22 | Final Grade: 107/110

**BSc in Economics and Management** - Sapienza University of Rome – Rome, Italy • 09.18 – 10.21

**BSc in Business Administration (Exchange Program)** - Orebro Business School – Orebro, Sweden • 09.20 – 01.21

## WORK EXPERIENCE

### Q8 – Regional Commercial Operations & Data Automation Analyst - Rome, Italy | Sept 2025 – Present

**KEY RESPONSIBILITIES.** Purchase-to-Pay Management (SAP): Managed end-to-end workflows including purchase orders, accruals, payments, and credit notes. Credit Control & Reconciliation: Oversaw account reconciliation ensuring accuracy and compliance with corporate standards. Financial Deadlines: Maintained CPI payment schedules and monitored regional financial timelines. Regional Operations Support: Supervised commercial network across Lombardy, Veneto, Friuli, and Trentino, aligning activities with business objectives. Process Automation Leadership: Led digital automation initiatives using Power Automate, Power Apps, and Copilot Studio to streamline commercial workflows.

**KEY SKILLS.** Power Automate. Microsoft Copilot Studio. Microsoft Power BI. Microsoft Power Apps. SAP. Microsoft Office. Visual Basic (VBA)

**SIDE FUNCTION - TECH PROJECT OWNER AND DIGITAL SOLUTIONS ARCHITECT.** Coordinated stakeholders, defined requirements, and delivered automation solutions improving operational efficiency. Led the end-to-end creation, development and delivery of 4 strategic digital automation projects.

---

### ICCREA Banca – Process Re-engineering & Automation Analyst - Rome, Italy | Nov 2024 – Sept 2025

**KEY RESPONSIBILITIES.** Process Analysis & Optimization: Mapped operational workflows, identified inefficiencies, defined “to-be” models, and conducted impact/risk assessments. Digital Transformation: Designed and implemented SAP/RPA/AI automations; built BI dashboards and KPI monitoring tools. Project Coordination: Acted as cross-functional liaison to align requirements, compliance, and business objectives.

**KEY ACHIEVEMENTS.** Managed 5+ strategic projects, including the Loan Origination & Monitoring workflow. Digitalized the commercial credit checklist improving governance and compliance. Acted as Project Manager for JST reporting automation, reducing manual workload and improving data accuracy.

**SKILLS.** Power BI • Power Automate • Power Apps • Agile • Lean • BPM • Microsoft Office • AI

---

### Goethe-Universität – Visiting Student (Finance) - Frankfurt am Main, Germany | Apr 2024 – Aug 2024

**FOCUS AREA.** Graduate courses in hedge funds, pension systems, investment strategy, and international finance. Independent research and academic seminars.

---

**ACHIEVEMENTS.** Completed a specialized curriculum within the Erasmus+ Program.

**SKILLS.** Portfolio Design · Hedge Fund Strategies · Quantitative Methods

---

### **FENDI – Accounts Payable Associate - Rome, Italy | Dec 2022 – Dec 2023**

**KEY RESPONSIBILITIES.** Processed vendor invoices, ensured purchase order alignment, reconciled supplier accounts, and supported month-end closings. Resolved pricing and invoice discrepancies and managed vendor onboarding. Digitalized AP and intercompany ERP flows between France and Italy.

**KEY ACHIEVEMENTS.** Processed 8,000+ invoices/year with >98% accuracy. Reduced discrepancy resolution time by 25%. Streamlined intercompany reconciliation.

**SKILLS.** SAP ECC · SAP4H · Esker · Stealth3000 · Microsoft Office

---

### **Studio Commerciale Dr. Lombardo – Accounting Intern - Rome, Italy | Apr 2022 – Dec 2022**

**KEY RESPONSIBILITIES.** Financial Documentation: Assisted in preparing and reviewing accounting and tax documents for SME clients. Account Reconciliation: Supported monthly reconciliations and financial closings across multiple client portfolios. Audit & Tax Support: Collaborated with senior accountants on audit preparation and tax filings.

**KEY ACHIEVEMENTS.** Ensured accurate and timely submission of 50+ VAT and F24 tax returns for small and medium-sized enterprises. Supported due diligence activities for new clients, ensuring full AML compliance.

**SKILLS.** Microsoft Office · Client Advisory · Tax Research · Anti-Money Laundering

### **CERTIFICATIONS**

Business Intelligence & Data Analysis – CFI • Financial Planning & Wealth Management – CFI • Capital Markets & Securities – CFI • Fintech Industry Professional – CFI • Bloomberg Market Concepts (BMC) – Bloomberg • Bloomberg ESG Certificate – Bloomberg • Python & Statistics for Financial Analysis – HKUST • Certified Associate in Python Programming– Python Institute • AI Foundations Associate – Oracle • Data Platform Foundations Associate – Oracle • C1 English CAE – Cambridge University • McKinsey Forward Program – McKinsey • Generative AI Professional – Oracle.

### **LANGUAGES**

- Italian - Level: Native Speaker
- English – Level: C1 – Certified
- French – Level: A2 – Currently studying
- Spanish – Level: A2 – Currently studying

**PROJECT PORTFOLIO.** Delivered cross-sector projects across finance, data analytics, automation, and strategy. • Hands-on execution blending quantitative research, AI tools, and business problem-solving. • Portfolio available upon request.

### **PUBLICATIONS**

- High-Frequency Trading – Overpassing the Limits — Amazon, 2024
- Accounting Concepts and Principles — Amazon, 2023
- Pricing Analysis of Options in Leading European Banks — GitHub (2024)
- Comparison Between Theoretical Pricing and Real Markets Valuation — GitHub (2024)

### **HONORS & AWARDS**

- Certificate of Merit (Copper Medal), AVIS – 2023
- Erasmus+ Scholarship – Sapienza University (2023)
- Erasmus+ Scholarship – Sapienza University (2020)

### **REFERENCES**

Available upon request.