
Rome, Italy • 16/01/1999 • Edoardoterra.com • Edoardoterra.job@gmail.com • [My LinkedIn](#)

PROFESSIONAL SUMMARY. Quantitative finance graduate with hands-on experience in financial automation, data analysis, and AI applications in banking. Strong academic background with two MSc degrees and international study experience. Passionate about applying advanced modeling techniques to solve real-world economic and financial challenges

ACADEMIC AND PERSONAL INTERESTS. Quantitative Finance and Financial Modelling • Econometrics • Project Management • AI and ML for Finance • Risk Management • Financial Accounting • Statistical Analysis • Stochastic Processes • Asset Management

EDUCATION

MSc in Financial Risk and Data Analysis - Sapienza University – Rome, Italy • 01.23 – 03.25 | Final Grade: 108/110

MSc in Money and Finance (Exchange Program) - Goethe-Universität – Frankfurt, Germany • 04.24 – 08.24

ARPM Boot Camp - New York University – Online / New York, USA • 10.23 – 10.23 | 100%

Winter School – International Finance - Audencia Business School – Nantes, France • 01.23 – 01.23 | Grade: A -

MSc in Finance - Luiss University – Rome, Italy • 09.21 – 12.22 | Final Grade: 107/110

BSc in Economics and Management - Sapienza University of Rome – Rome, Italy • 09.18 – 10.21

BSc in Business Administration (Exchange Program) - Orebro Business School – Orebro, Sweden • 09.20 – 01.21

WORK EXPERIENCE

Google Cloud, Fin. Opt. Office - Contract Administrator (FTC) – Rome/Milan, Italy | Jul. 2026 – Dec. 2026

KEY RESPONSIBILITIES. Authorized Company Signatory for Google Cloud Italy, exercising delegated signing authority for the execution of commercial agreements on behalf of the company. Owned the end-to-end contract execution lifecycle, ensuring compliance with corporate policies and governance standards. Led contracting operations supporting quarterly sales close, collaborating with Sales, Legal, Finance and Compliance. Served as the primary escalation point for complex contractual matters and drove process improvement initiatives to enhance operational efficiency and reduce execution risk. **STRATEGIC INITIATIVES.** Contributed to the development of AI-powered compliance solutions and process automation initiatives to improve operational efficiency. Collaborated with global cross-functional teams on compliance transformation, operational governance and digital innovation projects. **KEY SKILLS.** Contract Management. Commercial Agreements. Corporate Governance. Compliance Operations. Authorized Company Signatory. Cross-functional Leadership. Process Improvement. Stakeholder Management. AI Adoption. Process Automation.

Q8 – Regional Commercial Operations & Data Automation Analyst - Rome, Italy | Sept 2025 – Jul. 2026

KEY RESPONSIBILITIES. Purchase-to-Pay Management (SAP): Managed end-to-end workflows including purchase orders, accruals, payments, and credit notes. Credit Control & Reconciliation: Oversaw account reconciliation ensuring accuracy and compliance with corporate standards. Financial Deadlines: Maintained CPI payment schedules and monitored regional financial timelines. Regional Operations Support: Supervised commercial network across Lombardy, Veneto, Friuli, and Trentino, aligning activities with business objectives. Process Automation Leadership: Led digital automation initiatives using Power Automate, Power Apps, and Copilot Studio to streamline commercial workflows. **KEY SKILLS.** Power Automate. Microsoft Copilot Studio. Microsoft Power BI. Microsoft Power Apps. SAP. Microsoft Office. Visual Basic (VBA)

SIDE FUNCTION - TECH PROJECT OWNER AND DIGITAL SOLUTIONS ARCHITECT. Coordinated stakeholders, defined requirements, and delivered automation solutions improving operational efficiency. Led the end-to-end creation, development and delivery of 4 strategic digital automation projects.

ICCREA Banca – Process Re-engineering & Automation Analyst - Rome, Italy | Nov 2024 – Sept 2025

KEY RESPONSIBILITIES. Process Analysis & Optimization: Mapped operational workflows, identified inefficiencies, defined “to-be” models, and conducted impact/risk assessments. Digital Transformation: Designed and implemented SAP/RPA/AI automations; built BI dashboards and KPI monitoring tools. Project Coordination: Acted as cross-functional liaison to align requirements, compliance, and business objectives. **KEY ACHIEVEMENTS.** Managed 5+ strategic projects, including the Loan Origination & Monitoring workflow. Digitalized the commercial credit checklist improving governance and compliance. Acted as Project Manager for JST reporting automation, reducing manual

workload and improving data accuracy. **SKILLS.** Power BI · Power Automate · Power Apps · Agile · Lean · BPM · Microsoft Office · AI

Goethe-Universität – Visiting Student (Finance) - *Frankfurt am Main, Germany* | Apr 2024 – Aug 2024

FENDI – Accounts Payable Associate - *Rome, Italy* | Dec 2022 – Dec 2023

KEY RESPONSIBILITIES. Processed vendor invoices, ensured purchase order alignment, reconciled supplier accounts, and supported month-end closings. Resolved pricing and invoice discrepancies and managed vendor onboarding. Digitalized AP and intercompany ERP flow between France and Italy. **KEY ACHIEVEMENTS.** Processed 8,000+ invoices/year with >98% accuracy. Reduced discrepancy resolution time by 25%. Streamlined intercompany reconciliation. **SKILLS.** SAP ECC · SAP4H · Esker · Stealth3000 · Microsoft Office

Studio Commerciale Dr. Lombardo – Accounting Intern - *Rome, Italy* | Apr 2022 – Dec 2022

KEY RESPONSIBILITIES. Supported accounting and tax compliance activities for SME clients, including reconciliations, audits and AML due diligence.

CERTIFICATIONS

Business Intelligence & Data Analysis – CFI • Financial Planning & Wealth Management – CFI • Capital Markets & Securities – CFI • Fintech Industry Professional – CFI • Bloomberg Market Concepts (BMC) – Bloomberg • Bloomberg ESG Certificate – Bloomberg • Python & Statistics for Financial Analysis – HKUST • Certified Associate in Python Programming– Python Institute • AI Foundations Associate – Oracle • Data Platform Foundations Associate – Oracle • C1 English CAE – Cambridge University • McKinsey Forward Program – McKinsey • Generative AI Professional – Oracle. • Lean Six Sigma Black Belt - The Council for Six Sigma Certification • Google AI - Google

LANGUAGES

- Italian - Level: Native Speaker
- English – Level: C1 – Certified
- French – Level: A2 – Currently studying

PROJECT PORTFOLIO. Delivered cross-sector projects across finance, data analytics, automation, and strategy. • Hands-on execution blending quantitative research, AI tools, and business problem-solving. • Portfolio available upon request.

PUBLICATIONS

- High-Frequency Trading – Overpassing the Limits — Amazon, 2024
- Accounting Concepts and Principles — Amazon, 2023
- Pricing Analysis of Options in Leading European Banks — GitHub (2024)
- Comparison Between Theoretical Pricing and Real Markets Valuation — GitHub (2024)

HONORS & AWARDS

- Certificate of Merit (Copper Medal), AVIS – 2023
- Erasmus+ Scholarship – Sapienza University (2023)
- Erasmus+ Scholarship – Sapienza University (2020)

REFERENCES

Available upon request.